

Company Profile

Name in Full :	Deloitte Tohmatsu Financial Advisory LLC	Head Office:	Marunouchi Nijubashi Building, 3-2-3 Marunouchi, Chiyoda-ku, Tokyo 100-8363 Japan
Establishment :	June 2001	Telephone:	+81 (0)3-6213-1180
Capital :	JPY 300,000,000 (as of May 2020)	Telefax:	+81 (0)3-6213-1085
President :	Kazuhiro Fukushima	E-mail:	N/A
Employees	1,052 (as of May 2020)	Website:	www.deloitte.com/jp/en/dtfa
Clients	<ul style="list-style-type: none"> Government agencies: Ministry of Land, Infrastructure, Transport and Tourism (MLIT); Ministry of Economy, Trade and Industry (METI); Ministry of Foreign Affairs (MOFA); Japan International Cooperation Agency (JICA); Japan Bank for International Cooperation (JBIC); local governments; and many others International organisations: United Nations Development Programme; United Nations Industrial Development Organization; United States Agency for International Development; and many others Private sector: utilities; construction companies; and many others 		

Providing Services

Infrastructure and Capital Projects Advisory Services (I&CP) of Deloitte Tohmatsu Financial Advisory LLC provides a wide range of advisory services across the life cycle of infrastructure projects, including Infrastructure Procurement, Infrastructure M&A, International Development, and Capital Projects. These four business segments cover the entire project life cycle with a focus on infrastructure, including strategy planning, project execution, concession maturity, and asset recycling.

Example of DTFA's Advisory Services throughout Project Life Cycle

	Strategy and Planning	Financing and Procurement	Project Organisation, Execution and Construction	Operations and Maintenance	Asset Recycling, Concession Maturity and Decommissioning
Infrastructure Procurement	<ul style="list-style-type: none"> Design study Finance and business structure study 	<ul style="list-style-type: none"> Procurement planning Joint Venture (JV) formation Procurement process management, contract negotiation Proposal support 	<ul style="list-style-type: none"> Contract management Construction management Business integration, change management 	<ul style="list-style-type: none"> Project life cycle management Cost and asset optimization study Asset management support 	<ul style="list-style-type: none"> Asset valuation Transaction support
Infrastructure Investment and M&A	<ul style="list-style-type: none"> Advisory on infrastructure pipeline M&A strategy Long list preparation 	<ul style="list-style-type: none"> Deal support (initial phase) 	<ul style="list-style-type: none"> Deal support (Closing phase) Curve-out, partner support 	<ul style="list-style-type: none"> PMI 	<ul style="list-style-type: none"> EXIT strategy support, secondary support
International Development	<ul style="list-style-type: none"> Design study Finance and business structure study Financing support Project development 	<ul style="list-style-type: none"> Procurement plan JV formation Procurement process management, contract negotiation, fund management Proposal support 	<ul style="list-style-type: none"> Contract management Construction management Fund management Staff capacity building 	<ul style="list-style-type: none"> Maintenance support Monitoring Fund management Staff capacity building 	<ul style="list-style-type: none"> Asset utilization optimization Asset recycling
Capital Projects	<ul style="list-style-type: none"> Design study Finance and business structure study 	<ul style="list-style-type: none"> Procurement planning JV formation Procurement process management, contract negotiation Proposal support 	<ul style="list-style-type: none"> Contract management Construction management Business integration, change management IOT-based management 	<ul style="list-style-type: none"> PMO Project life cycle management Cost and asset optimization 	<ul style="list-style-type: none"> Asset valuation Transaction support

Project Achievement / Technical Expertise

Key Credentials of I&CP of DTFA

- Research on business strategies of foreign competitors in an overseas road related projects (MLIT)
- Basic research on evaluating potential of China-Japan Partnership in infrastructure market of Africa (MLIT)
- Research on support measures to promote international PPP business for Japanese companies (MLIT)
- Research on evaluating needs for new financing schemes for infrastructure projects in emerging countries (METI)
- Project feasibility study on overseas deployment of high-quality infrastructure in FY2017 (examination of business models for large-scale urban development in emerging countries) (METI)
- Data Collection Survey on Impact Measurement of Corridors - Northern Corridor, Nacala Corridor and West Africa Growth Ring in Africa (JICA)
- Data collection survey for value chain analysis for retail business in Africa (JICA)
- Data collection survey on access to finance in African region (JICA)
- Assistance for improving the supervision of infrastructure operations and administrative capability in major urban areas in Bangladesh (JICA)

- Technical assistance project for capacity development of PPP project development in the Philippines (JICA)

contact person

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